

A.N.T. DEALER



**NEW**  
**RENTAL OFFERED**



**DECK ANT**

**DOCUMENT ACCESSIBLE TO SELLERS ONLY**

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## **OUR MISSION**

The company's goal is to facilitate the transportation of your products for your professional and recreational activities. A utility platform, now more accessible to all, with our rental services offered for a period of 12, 24 to 36 months! Whether it's for a new or used platform, several advantages are available to our customers, such as the warranty and maintenance of the platform throughout the lease.

Some of our platforms are also an indispensable tool in the construction industry, including multiple options for maneuvering your equipment and supporting heavy loads. Ant Deck also designs, as an option, several efficient accessories to simplify your transport.

**FITS ALL MODELS**

[ANTRECRE.COM](http://ANTRECRE.COM)



**100% ADJUSTABLE  
PLATFORMS**  
ADAPTABLE TO ALL MODELS

# PLATFORM

## ACROBAT A.N.T. DECK

ACROBAT MECHANICAL HYDRAULICS | ADJUSTABLE



ALUMINUM  
AIRCRAFT  
GRADE

2x

DOUBLES  
THE SIZE OF  
THE BOX



RETRACTABLE  
SIDE AND REAR  
EXTENSIONS



RESISTANT  
AND NON-SLIP  
SURFACE



SAFE  
WITH GROUND  
LOADING



WORK  
YOUR INDISPENSABLE  
TOOL FOR WORK



ALLOWS  
THE USE OF A TRAILER  
OR CARAVAN



SHELTERED  
FROM THE WEATHER



ADJUSTABLE  
ON ALL TYPES  
OF TRUCKS



RENTAL

FOR WORK AND YOUR RECREATIONAL OUTINGS

FROM  
**< 399.99\$ /MONTH**  
NEW

FROM  
**< 299.99\$ /MONTH**  
USED

ACROBAT



ONLINE SHOP

# PLATFORM ROVER A.N.T. DECK

## FIXED MANUAL

MADE IN QUEBEC

REAR EXTENSIONS INCLUDED IN THE ROVER DELUXE



RENTAL



ALUMINUM AIRCRAFT GRADE

2x

DOUBLES THE SIZE OF THE BOX



RETRACTABLE SIDE AND REAR EXTENSIONS



RESISTANT AND NON-SLIP SURFACE



MOUNT 1500 LB RAMP SUPPORT FOR OPTIONAL MOUNTING



STORAGE OPTIONAL CENTER STORAGE ON SLIDES



ALLOWS THE USE OF A TRAILER OR CARAVAN



SHELTERED FROM THE WEATHER



ADJUSTABLE ON ALL TYPES OF TRUCKS



FROM **149.99\$** /MONTH NEW

FROM **124.99\$** /MONTH USED

ROVER



ONLINE SHOP

ANTRECRE.COM f o

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DECK ANT

EVERY MOVEMENT INSPIRES INNOVATION

# PLATFORM NEEDLE A.N.T. DECK FOLDABLE

 **MADE IN  
QUEBEC**



**RENTAL**



**ALUMINUM**  
AIRCRAFT  
GRADE



**INSTALLATION**  
QUICK AND EASY  
INSTALLATION



**TRUCK BOX**  
NO BOX MODIFICATION  
REQUIRED



**INTEGRATED RAMP**  
RETRACTABLE IN  
SECONDS



**CAPACITY**  
TO MOUNT  
1000 LB



**BOX COVER**  
ALLOWS CLOSING TO  
PRESERVE THE CANVAS



**ALLOWS**  
THE USE OF A TRAILER  
OR CARAVAN



**ADJUSTABLE**  
ON ALL TYPES  
OF TRUCKS



FROM  
**< 54.99\$ /MONTH**  
NEW

FROM  
**< 44.99\$ /MONTH**  
USED

NEEDLE



SHOP ONLINE

ANTRECRE.COM  

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**DECK ANT**

EVERY MOVEMENT  
INSPIRES INNOVATION



# RENTAL

- FACILITATES ACCESS FOR CONSUMERS AND COMPANIES
- ADDITION OF MULTIPLE LINES OF BUSINESS
- OFFER ONE PAYMENT PER MONTH
- FREE MAINTENANCE
- A FULLY AND COMPLETELY FREE GUARANTEE DURING THE ENTIRE RENTAL
- UNPARALLELED RENTAL AND CUSTOMER SERVICE TO ENTICE CONSUMERS TO RENT



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# QUEBEC STATISTICS TABLE, INCREASE IN THE TRUCK MARKET



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Database of official statistics on Quebec  
A collaboration of partner ministries and organizations under the coordination of the Institute of Statistics of Quebec

To research



advanced search

Welcome > Transport, users and infrastructure > Truck transport

Tableau statistique

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## Number of vehicles in circulation by type of use, type of vehicle and age of vehicle, Quebec and administrative regions

Age of vehicle

Administrative Region

Total (Vehicle age)

All of Quebec

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Type d'utilisation

Vehicle type

Promenade

	2013	2014	2015	2016	2017	2018	2019	2020	2021
Automobile and light truck	4 502 414	4 543 644	4 598 166	4 671 968	4 758 010	4 779 332	4 836 544	4 936 202	4 994 612
..Automobile	2 997 492	2 979 144	2 952 378	2 924 369	2 894 562	2 834 054	2 776 988	2 736 416	2 675 434
..Light truck	1 504 537	1 564 001	1 644 863	1 747 423	1 863 266	1 945 091	2 059 359	2 199 562	2 318 936



# EXAMPLE OF PROFITABILITY FOR AN ACROBAT RENTAL

FNA - Finance and Insurance	RENTAL			SALE	
	ACROBAT	36 months	24 months	12 months	SALE PROFIT DEALER
Cosmetic damage insurance/year	6.75\$	6.75\$	6.75\$	90.00\$	299.99\$
Installation	10.00\$	15.00\$	30.00\$	90.00\$	299.99\$
Electrical kit	10.00\$	15.00\$	30.00\$	90.00\$	299.99\$
Maintenance (purchase)	FREE	FREE	FREE	90.00\$	299.99\$
Additional warranty /year (purchase)	FREE	FREE	FREE	195.00\$	649.99\$
Option (average per sale)	5.00\$	5.50\$	6.50\$	150.00\$	499.99\$
Accessory	14.99\$	16.49\$	19.49\$	449.70\$	—
Accessories financing	0,50\$ / 100\$ /month	0,50\$ / 100\$ /month	0,50\$ / 100\$ /month	—	—

DEALER'S PROFIT				
ACROBAT	36 months	24 months	12 months	SALE
Sale bonuses paid on sale	600.00\$	400.00\$	200.00\$	1 200.00\$
Monthly fee	32.00\$	32.00\$	32.00\$	—
NIF possible/month	46.74\$	58.74\$	92.73\$	1 154.68\$
Total royalty	2 834.58\$	2 177.68\$	1 496.81\$	1 154.68\$
<b>TOTAL PROFIT/PLATFORM</b>	<b>3 434.58\$</b>	<b>2 577.68\$</b>	<b>1 696.81\$</b>	<b>2 354.68\$</b>

SELLER'S PROFIT			
ACROBAT	36 months	24 months	12 months
Bonus paid on guarantee registration	300.00\$	200.00\$	100.00\$
Seller profit vs dealer	8.03%	7.20%	5.57%

SIMULATION OF PROFITS BY PLATFORM OVER 10 YEARS				
PROFITABILITY	36 months	24 months	12 months	SALE
PROFIT OVER 10 YEARS	11 334.10\$	12 888.42\$	16 968.06\$	2 354.68\$



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**ACROBAT PLATFORM**

# EXAMPLE OF PROFITABILITY FOR A ROVER RENTAL

FNA - Finance and Insurance	RENTAL			SALE		
	ROVER	36 months	24 months	12 months	SALE PROFIT DEALER	VALUE
	Cosmetic damage insurance/year	4.50\$	4.50\$	4.50\$	60.00\$	199.99\$
	Installation	6.67\$	10.00\$	20.00\$	60.00\$	199.99\$
	Maintenance (purchase)	FREE	FREE	FREE	60.00\$	199.99\$
	Additional warranty /year (purchase)	FREE	FREE	FREE	120.00\$	399.99\$
	Option (average per sale)	7.00\$	7.70\$	9.10\$	210.00\$	699.99\$
	Accessory	9.00\$	9.90\$	11.70\$	270.00\$	899.99\$
	Accessories financing	0,50\$ / 100\$ /month	0,50\$ / 100\$ /month	0,50\$ / 100\$ /month	---	---

DEALER'S PROFIT				
ROVER	36 months	24 months	12 months	SALE
Sale bonuses paid on sale	300.00\$	150.00\$	100.00\$	1 200.00\$
Monthly fee	12.00\$	12.00\$	12.00\$	---
NIF possible/month	27.17\$	32.10\$	45.30\$	779.98\$
Total royalty	1 409.94\$	1 058.36\$	687.57\$	779.98\$
<b>TOTAL PROFIT/PLATFORM</b>	<b>1 709.94\$</b>	<b>1 208.36\$</b>	<b>787.57\$</b>	<b>1 979.98\$</b>

SELLER'S PROFIT			
ROVER	36 months	24 months	12 months
Bonus paid on guarantee registration	150.00\$	75.00\$	50.00\$
Seller profit vs dealer	8.06%	5.84%	5.97%

## SIMULATION OF PROFITS BY PLATFORM OVER 10 YEARS

PROFITABILITY	36 months	24 months	12 months	SALE
PROFIT OVER 10 YEARS	5 642.81\$	6 041.79\$	7 875.73\$	1 979.98\$

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**ROVER PLATFORM**



# DEALER'S BENEFITS

## ENJOY MAXIMUM PROFITABILITY



**Benefit from long-term and recurring income**



**Long-term customer retention**



**A renewed rental agreement to more than 10,000 cycles, available for a period of 10 and 20 years**



**No charge to the dealer**



**Increased profit with FNA products**



**Offer one payment per month to increase the number of potential customers**



**Display and video, including access to inventory for easy rental**



**Your profit on lease of \$16,000 versus \$2000 on sale**



**Reward for sellers to increase rentals and therefore more profit**

# CUSTOMER'S INCENTIVE TARGETS

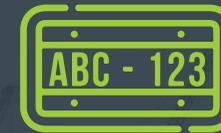
## SEVERAL INTERESTING POINTS IN FAVOR OF THE CUSTOMER



Eligible as a business expense



Rental of a used platform offered, reduction of rental costs



No plates or insurance required including maintenance costs



Save time and money with an efficient and always accessible means of transportation in your truck



Deliver benefits to a company's key employees. For weekday and personal recreational activities on the weekend



A wide range of specialized accessories offered with the worker in mind.



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